

A VISIT WITH LOWE'S



Why Lowe's?





How Lumber Is Sold to J.Q. Public



Some Opportunity for Branding



Certified Lumber



Consignment Model



Distribution Centers



What Did We Learn?

▣ Lumber

- Unfamiliarity with Indian Forest Products
- “Cheap, Straight, & Pretty”
- Opportunity not just for tribes with mills
 - ▣ Idaho Forest Group presentation

▣ Interest Not in Lumber

- Social diversity
- Environmental Stewardship

Huge Variety of Products



And Services

LOWE'S
INSTALLATION
Guarante
Instalación gara

Installation Services

LOWE'S
Commercial
SERVICES

Retractable Screens
Mallas retracables

\$165

Have Your Retractable Screens Installed

- In-home measure fee for specific installation purchased
- Delivery included up to 20 miles
- Install hardware (locking or non-locking)

Install

- 1 To calculate price and installation price.
- 2 See an associate to obtain a complete quote, which may require an in-home measurement.

precio

to,

Empowering Veterans to restore our Communities, Environment and Economy



Veterans Green Jobs

- Transition pathways for military veterans to become civilian leaders in economic sectors that protect and restore our energy, environmental and economic security.
- Rapid training and deployment systems to place veterans in jobs to improve energy efficiency, green retrofitting, renewable energy, and environmental conservation and restoration.

Veteran Green Jobs Corps

E.g., Partnership—SW Conservation Corps

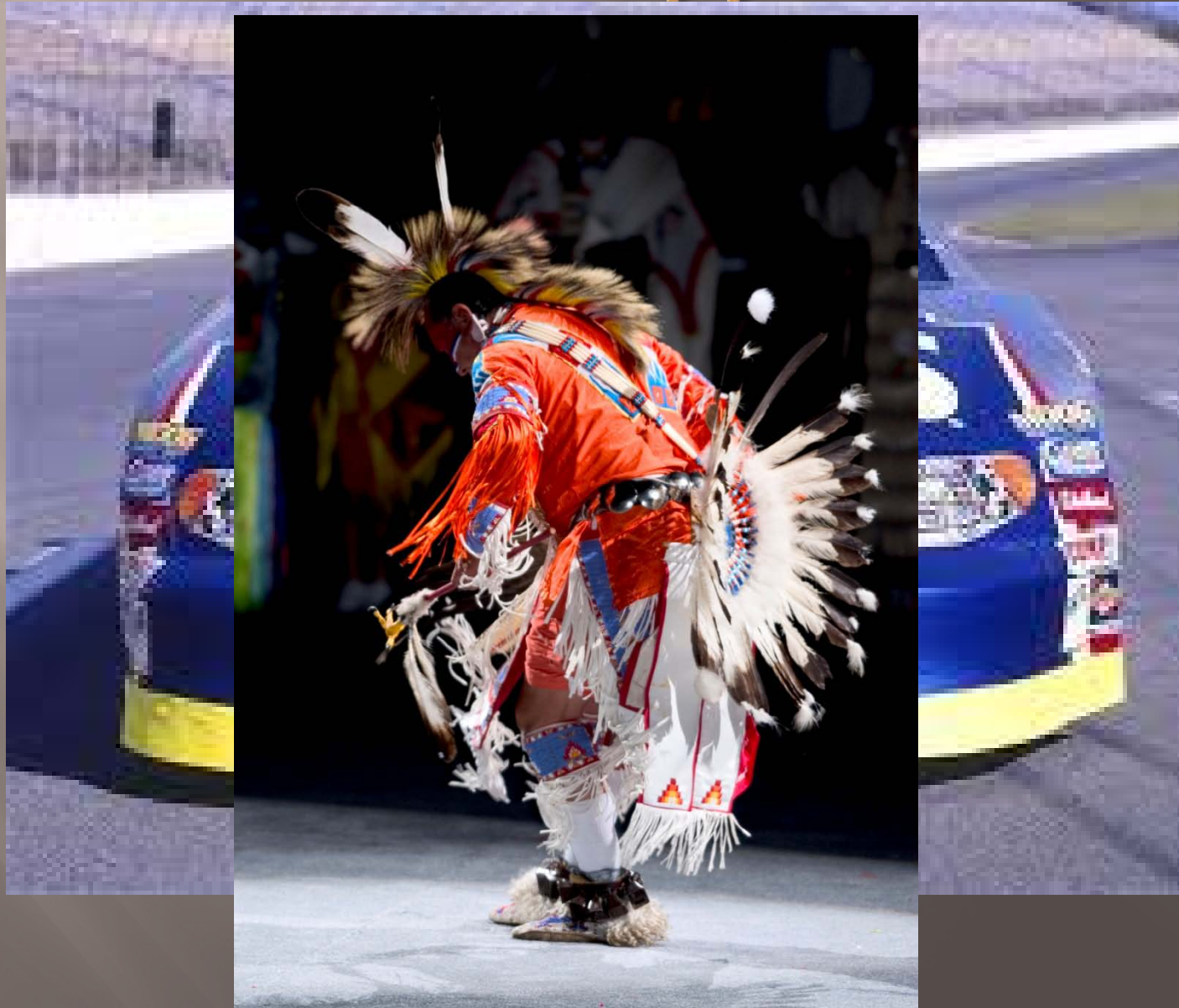


People & Generations



WELLS
BUILD AND GROW

Promotional Opportunities



Doing Business

- ▣ Capacity to deliver
- ▣ Certification – marginal value
- ▣ Cooperative Sales Mechanism
- ▣ Many Opportunities besides lumber
 - **Native Plants**
 - **Nursery Stock**
 - **Bark, Mulch, Compost**
 - **Doors, Windows, Lattices, etc.**
 - **Installation Services**
 - **Promotional Opportunities**

Interest?

- ▣ Identify participants & team
 - Commitments
 - Cooperation & Collaboration
- ▣ Pull together specific proposal
- ▣ Present to Corporate Leadership