

TRIBAL ROUNDTABLE DISCUSSION
Exporting Logs and Lumber
Intertribal Timber Council

Date: July 25, 2011, 9AM-4PM

Location: 14 Tribes Room
 Yakama Nation Museum & Cultural Center
 100 Spiel-yi loop, Toppenish, WA, 98948

Lodging: Days Inn and Suites Toppenish
 515 South Elm Street, Toppenish, WA 98948
 Rooms have been reserved for Sunday, July 24
 Group Rate: \$76.95 + tax per night
 Reservations: (877) 509-7444
 Group Code: Intertribal Timber Council
 Cut-Off Date: Tuesday, July 19, 2011

Overview: The ITC and CINTRAFOR have organized a full-day roundtable discussion between tribes interested in exploring export markets and individuals with extensive operational experience. The roundtable will provide a forum where challenges and opportunities can be candidly and informally discussed. The topics expected to be raised include vetting of prospective partners, evaluating and negotiating sales arrangements, financing, and logistics such as phyto-sanitary requirements and transportation.

Who should attend: Tribal & BIA staff involved in forest management, timber sales, and enterprise operations; elected and appointed Tribal officials interested in learning about the how's of exporting logs and lumber.

Tentative Agenda:

Invocation	TBD
Introduction & Purpose	Gary S. Morishima, ITC
Export Market Overview	Ivan Eastin, CINTRAFOR, Univ of Wash
Balancing domestic and export market opportunities and evaluating potential partners	Wade Zammit, Sealaska Timber
Step By Step: Getting from the Stump to Export Markets	Logs: Wade Zammit, Duane Woodruff, Sealaska Timber Lumber: David Stallcop, VanPort
Summary of export strategic options for tribes	Gary S. Morishima, ITC
Tribal interest and capabilities to participate in export markets	Group Discussion